

## SALE GROUP: QUALIFYING EXPLANATORY STATEMENT

PAS 2060 Requirement	Sale Group Position																										
Sale Group (Service & Maintenance Ltd and Sale Maintenance Ltd) declares its commitment to carbon neutrality and compliance with PAS 2060 during 2023 following certification by Iken Associates Ltd, acting as a competent, independent third-party organisation. This covers the all scope 1 and 2 emissions. It also includes specific scope 3 emissions: water use, waste disposal and employee commuting.																											
Period during which the entity is demonstrating carbon neutrality of the subject has been achieved	1st Jan 2022 to 31 <sup>st</sup> Dec 2022																										
Reported carbon footprint of the subject during the period stated above	Sale Group's carbon footprint for 2022 is 152.8 tonnes CO <sub>2</sub> e, comprising emissions from owned vehicles and refrigerants (112.2 tonnes), electricity (19.1 tonnes) and employee commuting (20.8 tonnes).																										
Guidance followed	Sale Group (hereafter Sale) follows the guidance set out in the UK Government Environmental Reporting Guidelines for methodologies employed in preparing this carbon footprint, prepared in accordance with the Greenhouse Gas Reporting Protocol.																										
Emissions factors applied	UK Government published tables supplied by the Department for Energy Security and Net Zero: <i>"Conversion factors 2022 for Company Reporting"</i> (condensed set for most users)																										
Carbon offset procured	159 Gold Standard units from the Cochabamba project in Bolivia retired on 31 <sup>st</sup> August 2023																										
Information supporting claims	<table border="1"> <thead> <tr> <th>Scope</th> <th>Source</th> <th>Tonnes CO<sub>2</sub>e (2022) (Baseline year)</th> </tr> </thead> <tbody> <tr> <td rowspan="3">1</td> <td>Heating</td> <td>0</td> </tr> <tr> <td>Owned fleet</td> <td>112.21</td> </tr> <tr> <td>Fugitive emissions</td> <td>0</td> </tr> <tr> <td>2</td> <td>Electricity use</td> <td>19.05</td> </tr> <tr> <td rowspan="3">3</td> <td>Employee commuting</td> <td>26.79</td> </tr> <tr> <td>Water</td> <td>0.45</td> </tr> <tr> <td>Waste</td> <td>0.06</td> </tr> <tr> <td></td> <td>Total – all scopes</td> <td>158.6 tCO<sub>2</sub>e</td> </tr> <tr> <td></td> <td>Total – scope 1 and 2</td> <td>131.3 tCO<sub>2</sub>e</td> </tr> </tbody> </table>	Scope	Source	Tonnes CO <sub>2</sub> e (2022) (Baseline year)	1	Heating	0	Owned fleet	112.21	Fugitive emissions	0	2	Electricity use	19.05	3	Employee commuting	26.79	Water	0.45	Waste	0.06		Total – all scopes	158.6 tCO <sub>2</sub> e		Total – scope 1 and 2	131.3 tCO <sub>2</sub> e
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	<p><i>Full details are contained within Sale Groups' Carbon Management Programme.</i></p>
Detail regarding carbon credits	<p>Through PAS2060 Sale is taking its next step on its journey to becoming a net zero company. In later iterations of this programme, it intends to apply the “Oxford Principles for Net Zero Aligned Offsetting”, and acquire offsets defined as “carbon removals”, where possible from UK projects.</p> <p>At this stage, Sale has purchased good quality offsets from the international voluntary carbon market that meet the criteria of additionality, permanence, leakage and double counting as set out by the WRI Corporate Accounting and Reporting Standard.</p> <p>Sale selected the Gold Standard for its offset given its long-standing credibility and alignment to the Sustainable Development Goals and suitability for PAS2060.</p> <p><b>Sale Group has selected a Gold Standard project in Bolivia to offset its 2022 carbon footprint.</b> This project at Cochabamba, Bolivia is supporting rural smallholders in reforestation activities with mixed, mainly native tree species for sustainable forestry management. As well as capturing CO<sub>2</sub> the project will help halt the aggressive deforestation that has been occurring in this area of the western Amazon Rainforest and save CO<sub>2</sub> losses there. The new forests will be harvested in the future, but the application of a poly-cyclic harvesting system will guarantee a relatively high average carbon storage in the project.</p>
Person responsible for evaluation and provision of data	Compliance Manager
Responsible senior representative	Sale Group Finance Director
<b>Signature and Date</b>	